







### REGGAE GENEALOGY FEEDBACK 2024

#### Hazelle P. Rogers (Broward County Commissioner):

My colleagues and I value the fact that Plantation stepped up and stepped out, and is also committing to another 10 years of this event in Broward County.

## Juliet Roulhac (Director, Broward-SouthWest External Affairs & Corporate Philanthropy at FPL):

FPL has been a long time supporter of the Caribbean community and was the very first sponsor of the music exhibit at Island SPACE Caribbean Museum. And we're proud to be a participating sponsor of today's event.

### Jennifer Tucker-Andreu (City of Plantation Councilmember):

You outdid yourself! What an amazing event. I haven't stopped talking about it. Can't wait for next year!

#### Juliet Steadman (Attendee):

Wow! WOW!! REGGAE GENEALOGY was a HUGE SUCCESS!! It was EPIC!!! If you missed it you missed an opportunity to dive deep down into our Jamaican roots and culture.



# SOMETHING SPECIAL HAS TAKEN HOLD IN THE CITY OF PLANTATION

On Saturday 1, February 2025, Broward Mall in the City of Plantation will host a unique, pioneering musical concert event — **REGGAE GENEALOGY**. Presented by Island SPACE Caribbean Museum, this second annual multicultural experience explores, in vibrant imagery, informative detail and pulsating sound, the dynamic origins, evolution and influence of Jamaican music.

>> W ATCH THE 2024 RECAP VIDEO



### **ABOUT REGGAE GENEALOGY**



The Reggae Genealogy showcase traces the early beginnings of popular Jamaican music from before the island's independence from Britain in 1962 through to the present.

Education and entertainment meld as we reveal how African elements, other non-Jamaican genres, the island's socio-political environment, and technical innovations shaped the Caribbean's most prolific and far-reaching musical form.

The audiovisual journey explores native mento, ska, Nyabinghi, rocksteady, lover's rock, dub, reggae and dancehall, and includes an odyssey through Jamaican musical influence on genres such as hip hop, reggaeton, EDM and Afrobeats.



### THE DAY'S EVENTS

A live music showcase featuring immersive audiovisual and narrative elements.

- Early afternoon video shorts on large screens showing Jamaican music histories.
- Pre-show DJ and activities.
- Food trucks, refreshments, corporate circle and artisan shopping village.
- Free pre-showtime tours of Island SPACE Caribbean Museum.
- Showcase Parts I & II: Storytelling narration, video presentations, live band, DJ, singers and dance performers on stage.
- Lifetime achievement awards presented to icons of the Jamaican music industry.



### **IMPACT**

- 1600 attended inaugural event in 2024
- More than 100 volunteers engaged
- More than 20 local small, minority owned businesses benefited
- Nearly 1 million uniques reached via social media
- Nearly 60,000 engaged via social media
- More than 30 items of local, regional and national news coverage



SOCIAL REACH 918,000

X 6.4K ■ 793.5K @ 116.6K & 1.5K



SOCIAL ENGAGEMENT

**1** 958 **t** 16 **1** 118 **□** 58.3K



**TOTAL MENTIONS** 

total 163 Social from 55 users 54 Web on 30 sites



SENTIMENT ANALYSIS **26.7% 1.4%** 53.9%

positive

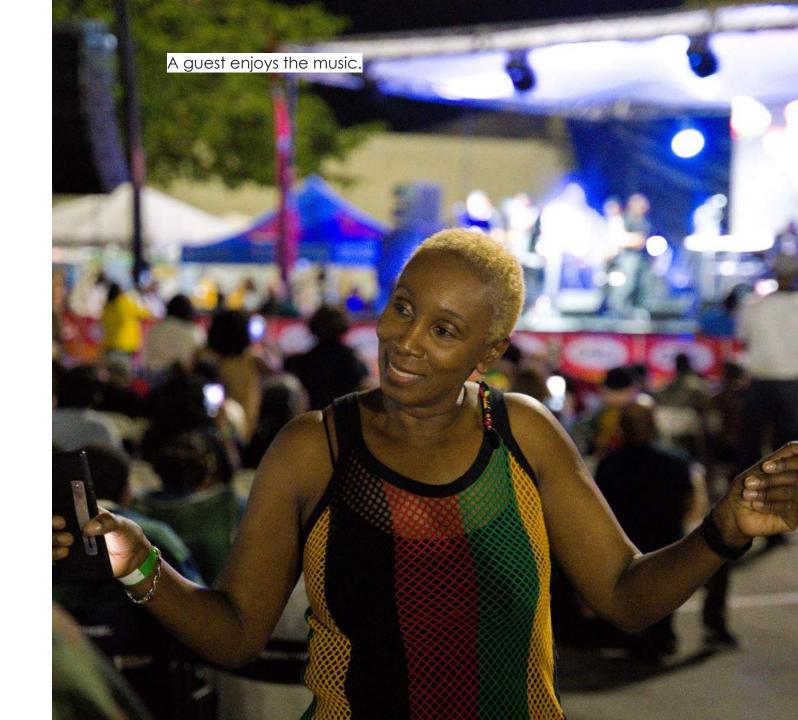
neutral



### AUDIENCE

Based on the attendance of more than 1,600 people at the 2024 inaugural Reggae Genealogy event and the overwhelmingly positive feedback received, we expect a diverse audience of 3,000 to 4,000 attendees in 2025, including families, culture aficionados, professionals and music history buffs from near and far.

- Average annual household income of \$75,000 - \$150,000
- Attendees primarily between 32 and 65 years old
- Average attendee cooks and dines out multiple times weekly
- Average attendee has traveled internationally in the past year



### BUZZ BUILDING

To reach our target audience, our marketing strategy includes promotions as follows:

- Messaging in and outside of South Florida
- 12 week strategic advertising campaign
- Robust public relations campaign

- Traditional platforms including radio, digital and print
- Paid social media campaigns
- Media partnerships
- Targeted email blasts

- Event flyers and street team
- Partner promotions
- Non-traditional channels
- Pre-event activations



### **MEDIA**

Based on our 2024 Island SPACE and Reggae Genealogy event coverage, a mix of earned, sponsored and paid media messaging will include but not be limited to:

#### Radio

- HOT 105
- WAVS 1170
- CANE Radio
- Various internet stations

#### **Television**

- NBC6
- CBS4
- Local 10
- Beach TV
- Island TV
- Video Mix

#### **Community Partnerships**

#### **Print Publications**

- Miami Herald
- Sun Sentinel
- South Florida Times
- Caribbean National Weekly
- Miami Times
- Caribbean Today

#### E-Blast

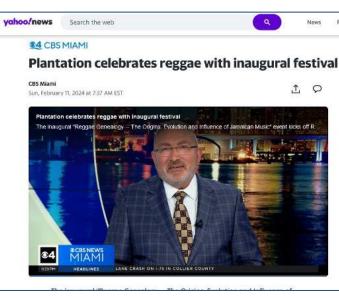
- Broward Mall
- Island SPACE
- Island Origins
- Jamaicans.com
- SFLCN.com
- Caribcast





A Genuine Jamaican Legend









Based on our 2024 Island SPACE and Reggae Genealogy event coverage, a mix of earned, sponsored and paid media messaging will include but not be limited to:

#### **Digital**

- Paid Google display ads
- Paid YouTube spots
- Paid social media
- Paid website placement
- Geotargeted display ads
- VisitLauderdale.com
- Broward Mall
- Island SPACE
- Island Origins
- Jamaicans.com
- SFLCN.com
- CNWeekly.com
- WhylParty

#### Grassroots

- Flyers
- Street team
- Posters
- Street signage

#### **Additional Channels**

- Direct mail (USPS)
- Lamp post banners (where applicable)
- Bus benches
- Cooperative ad buys
- POP displays at partner locations
- Viral social campaigns

















### **PRESENTING SPONSOR**

\$50,000 (One Exclusive)
OR \$25,000 (Two Non-Exclusive)

#### **Rights**

- Presenting rights Reggae Genealogy presented by Your Company Name
- Category exclusivity

#### **Onsite Entitlements**

- Feather banners positioned beside stage
- Exclusive sponsor activation space at or near the event entry
- Premium branding on jumbo screens throughout the event
- On stage welcome with multiple mentions throughout the event
- Opportunity to address the audience from on stage
- Premium logo placement at photo opps
- 20 complimentary VIP tickets
- 10 VIP parking passes

- Primary brand integration into custom promotional campaign (Ex. see Yellow Cab Karaoke campaign).
- Top billing in all radio, video and print advertising and media campaigns.
- Full color, full page ad on inside front cover or page 1 of printed event keepsake book.
- Promotional integration and brand link from website event page and social media campaigns.
- Exclusive includes 1 year
   museum Gallery naming rights
   Your Company Gallery



### HERITAGE SPONSOR \$15,000 (Five Available)

#### **Onsite Entitlements**

- Prominent exclusive sponsor branding on main signage for, and throughout, one of five designated areas
  - Parking Lot
  - o VIP
  - Food Court
  - Artisan Village
  - Corporate Circle
- On stage welcome with multiple mentions throughout the event
- Opportunity for pre-recorded audience message from stage
- Sponsor activation space at event
- Branding on jumbo screens throughout the event
- Logo placement at photo opps

- 10 complimentary VIP tickets
- 5 VIP parking passes (as available)

- Billing in selected video and print advertising, and media campaigns.
- Full color, full page ad with premium placement in printed event keepsake book.
- Promotional integration and brand link from website event page and social media campaigns.



## TROPICAL SPONSOR \$10,000

#### **Onsite Entitlements**

- On stage welcome with multiple mentions throughout the event
- Opportunity for pre-recorded audience message from stage
- Sponsor activation space at event
- Branding on jumbo screens throughout the event
- Logo placement at multiple photo opps
- 10 complimentary VIP tickets
- 5 VIP parking passes (as available)

- Billing in selected video and print advertising, and media campaigns.
- Full color, full page ad with premium placement in printed event keepsake book.
- Promotional integration and brand link from website event page and social media campaigns.



# **COMMUNITY SPONSOR** \$5,000

#### **Onsite Entitlements**

- Sponsor activation space at event
- Branding on jumbo screens throughout the event
- Logo placement at general step and repeat
- 5 complimentary VIP tickets
- 2 VIP parking passes

- Billing in selected video and print advertising, and media campaigns.
- Full color, full page ad with premium placement in printed event keepsake book.
- Promotional integration and brand link from website event page.



### PROMOTIONAL SPONSOR \$5,000

Your in-kind sponsorship will go directly to marketing efforts and can be carved out <u>from your existing media buys</u>. Each option includes 5 VIP tickets, a full page ad in the event program book, an activation tent at the event, on-screen branding at the event, social media recognition and a brand link from the website event page.

#### **Radio Promotional Sponsor**

 Exclusive co-branded radio ad campaign on agreed upon stations.

#### **Video Promotional Sponsor**

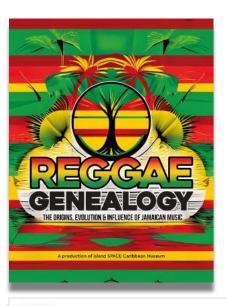
 Exclusive co-branded ad campaign on YouTube and Google video services.

#### **Street Team Promotional Sponsor**

 Co-branded shirts for pre-event street team plus co-branded flier distribution at 10 targeted events

#### **Print Publication Promotional Sponsor**

 Co-branded graphical ad insertions in agreed upon print publications.



### **KEEPSAKE SPONSOR**

### Premium - \$1,000

- Full page ad in printed event keepsake book.
- Two (2) VIP event tickets.

### **General - \$500**

- Half page ad in printed event keepsake book.
- Two (2) general admission passes.

#### **ROCKSTEADY: JAMAICAN SOUL MUSIC**

ckisteody, a pivotal chapter in Jamaican music during the mid-taplos, serves as a soulful bridge between the exoberance of ska and the laid back groove of reggae. The gener introduced a slowlet tempo and smoother sound that depicted a more tender side of semaican music.

Notably. Rocksteady focused on love and romance, as exempli-Notably, Rodsteady focused on leve and romance, as exempting the fly terminate states like a home. It is "mid-fill its over Wish You Clift "Wish a for oil emphasis on hemony, south violat and roman to bassiene, Insectionally must be made the dominance of violation of the control of the control of the control of the Sectionary. The Uniques and The Goylatic, three-roll produces Cliement "Counter" Dood, Duke Red, Sonial Petinger and other in your and the influence of Crusts Hayfield and American vocal groups, played segificant roles on Heaping Rocksteady.

Beyond Jamaica, Rocksteady's influence resonated globally. US based rock based No Doubt embraced its souful vibe in the name of their album "Rock Steady" while the UK's The Specials incorporated Rock steady elements in tracks like "Ohost Town," capturing the socio-political unrest of the time while paying tribute to jamaican musical roots.



#### LOVER'S ROCK: A ROMANTIC JOURNEY

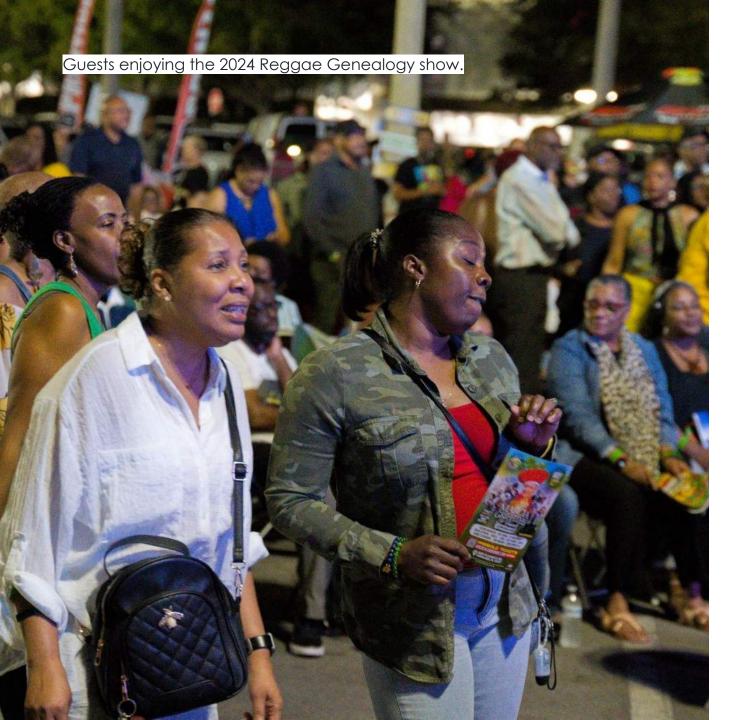


over's Rock emerged as a soul-lul and romantic genre, weaving tales of live and passion against the rhythmic backdrop of reagae. The panre emerged in the late spots and flourished in the signs, Reagaes strike explored smoother rhythms, heartfelt lyrics and loah hamories, giving live to a distinctive genre epitomized by Greg-ory Isaacs' 1972 hit "My Only Lover" and

The gener's subty rhythms and romantic silver transcended Jamiacs. In the LUK, lower's note opioided in the late of the LUK, lower's note opioided in the late of the LUK, lower's note opioided when the layer is entire or subtraction. The largest temporal transcent a time-disposal temporal temporal and the late of the largest normal price of the largest normal pric







# **LET'S TALK!!**

Calibe Thompson
Partnership
305-342-5314
calibe@islandspacefl.org

General Inquiries 954-999-0989 museum@islandspacefl.org

### **About Island SPACE**

Island SPACE is a 501(c)(3) nonprofit organization dedicated to the development and advancement of arts, culture, history, and educational initiatives that represent the Caribbean region, in South Florida and the broader diaspora community.